



INCO terms							
	EXW	FCA	FAS	FOB	CFR	CIF	
Services	Ex Works	Free Carrier	Free Alongside Ship	Free Onboard Vessel	Cost & Freight	Cost Insurance & Freight	
Warehouse Storage	Seller	Seller	Seller	Seller	Seller	Seller	
Warehouse Labour	Seller	Seller	Seller	Seller	Seller	Seller	
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	
Loading Charges	Buyer	Seller	Seller	Seller	Seller	Seller	
Inland Freight	Buyer	Seller	Seller	Seller	Seller	Seller	
Terminal Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	
Forwarder's Fees	Buyer	Buyer	Seller	Seller	Seller	Seller	
Loading On Vessel	Buyer	Buyer	Buyer	Seller	Seller	Seller	
Ocean/Air Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	
Charges Upon Arrival	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	
Duty, Taxes & Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	
Delivery To Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	
INCO terms (Continued)							
	CPT	CIP	DAF	DES	DEQ	DDU	DDP
Services	Carriage Paid To	Carriage Insurance Paid To	Delivered At Frontier	Delivered Ex Ship	Delivered Ex Quai Duty Paid	Delivered Duty Unpaid	Delivered Duty Paid
Warehouse Storage	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Warehouse Labour	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading Charges	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Terminal Charges	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Forwarder's Fees	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading On Vessel	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Ocean/Air Freight	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Charges Upon Arrival	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Duty, Taxes & Customs Clearance	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Seller
Delivery To Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller